



End-to-End Identity Management: From Access to Governance

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Okta at a Glance

Founded in 2009

Pioneered Identity
Management in the
Cloud

NASDAQ Listed
April, 2017

5,000+ Customers

SMB to Fortune
500,
every industry,
every geography

120M+ Okta Users

People use Okta to
securely connect to
the tools they need
to be productive

6,150+ Integratio ns

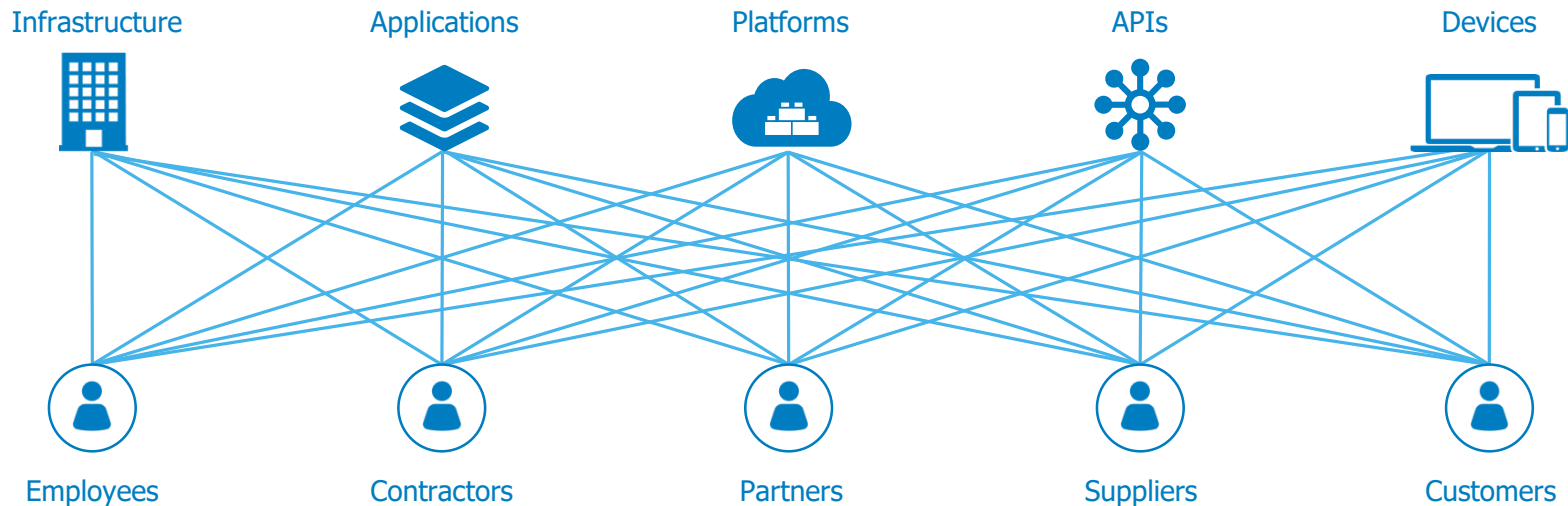
Industry's broadest,
deepest network of
integrations

5X Gartner MQ Leader

Only vendor in the
industry to achieve
this



Relentless Innovation, Exponentially More Users



IT Paradigm Shifts



**Integration
is everything**



**People are
the perimeter**



**Every company is a
technology company**



IT Paradigm Shifts



Integration
is everything



IDENTITY
is the lynchpin



People are
the perimeter



IDENTITY
drives security



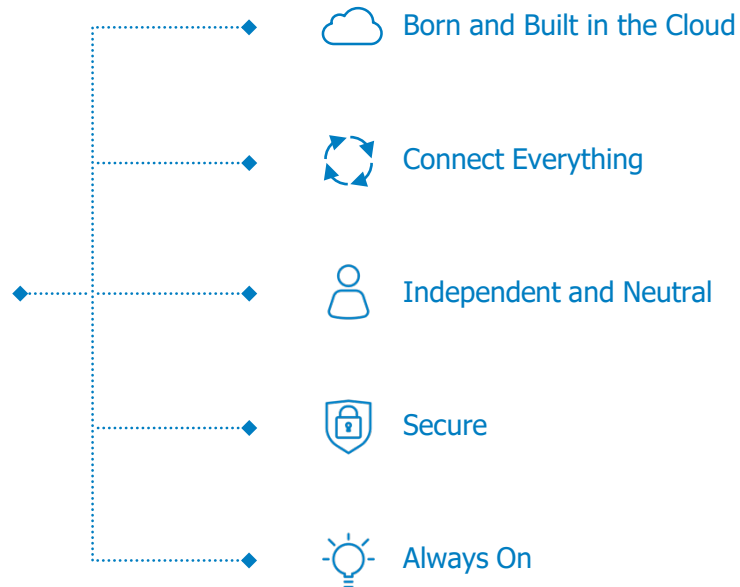
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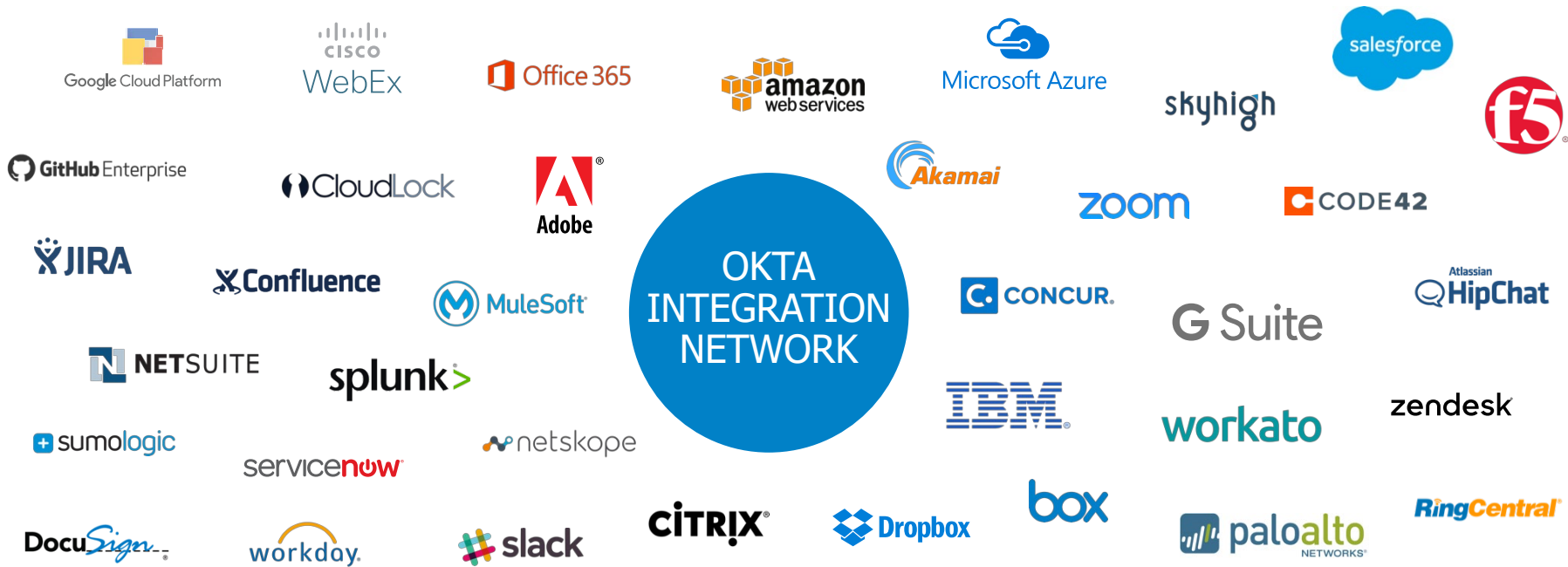


IDENTITY
defines the
experience









Modernize IT for the extended enterprise



Single
Sign-On



Universal
Directory



Lifecycle
Management



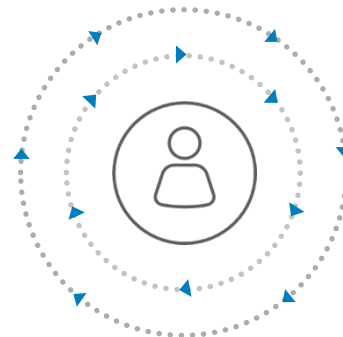
Adaptive
MFA



API Access
Management



Transform the customer experience



Thousands of Enterprise Customers



Health



Consumer



Technology



Finance



Ed, Gov,
Non-Profit



Manufacturing,
Energy



Services



Media



Cloud

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The industry's most reliable and secure platform





The Business Problem and SailPoint Solutions



WHO has access to WHAT?



HOW did they get that access?



WHAT data is at that access ?



What is being done with that Access



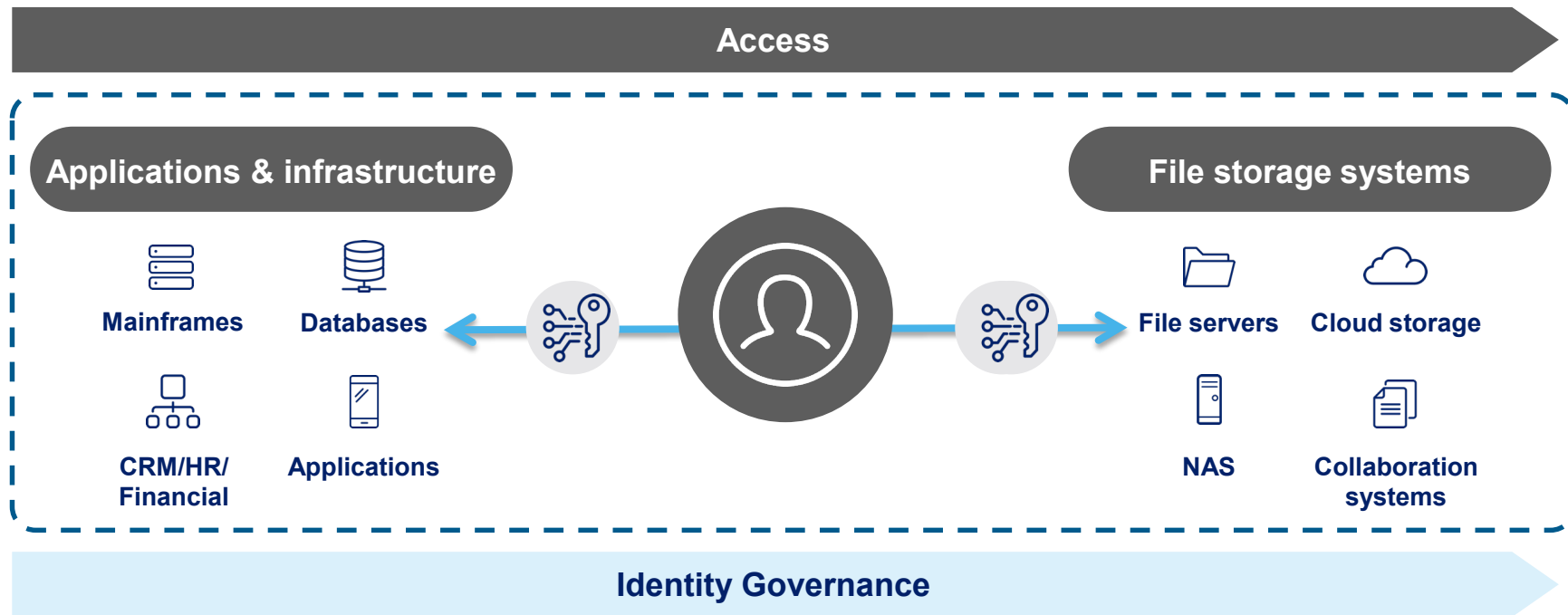
Is that ALL APPROPRIATE?



Can you PROVE it to the Auditors?

**Identity
Governance**
It's who we are
It's what we do

SailPoint Vision: Comprehensive Governance



Okta + SailPoint Partnership



Okta + SailPoint Addresses Customer Needs

- Identities stored in AD, without additional context for apps
- Enterprises need unified solution to manage identity, governance
- Identity is critical for security, need best-of-breed



Identity Access + Governance = **IDENTITY 2.0**



OKTA

The leader in access
management



SAILPOINT

The leader in identity
governance



ACCESS

SECURITY

COMPLIANCE



Best-of-Breed Identity

Figure 1. Magic Quadrant for Access Management, Worldwide



Source: Gartner (June 2017)

Figure 1. Magic Quadrant for Identity Governance and Administration



Source: Gartner (February 2017)

Leaders in the identity market

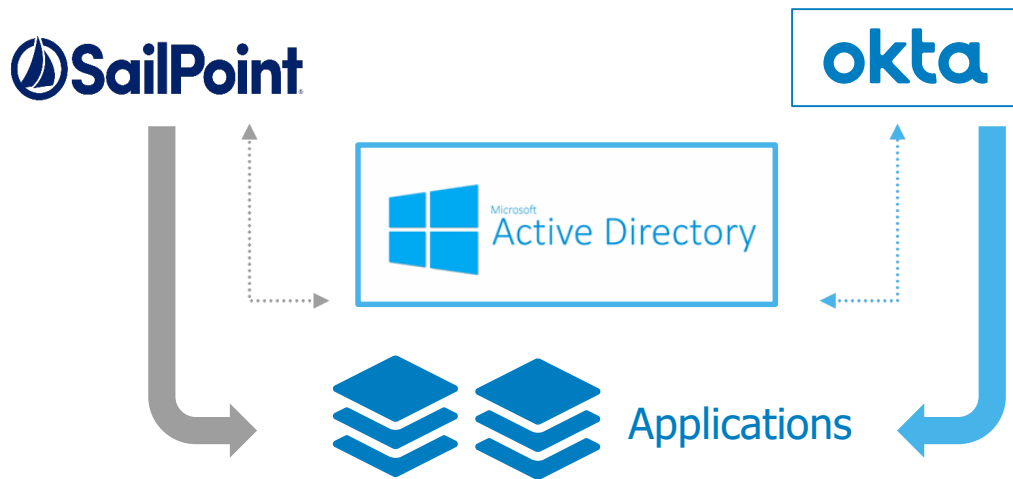
Defined respective markets

Partnering for benefit of customer





Integration Overview



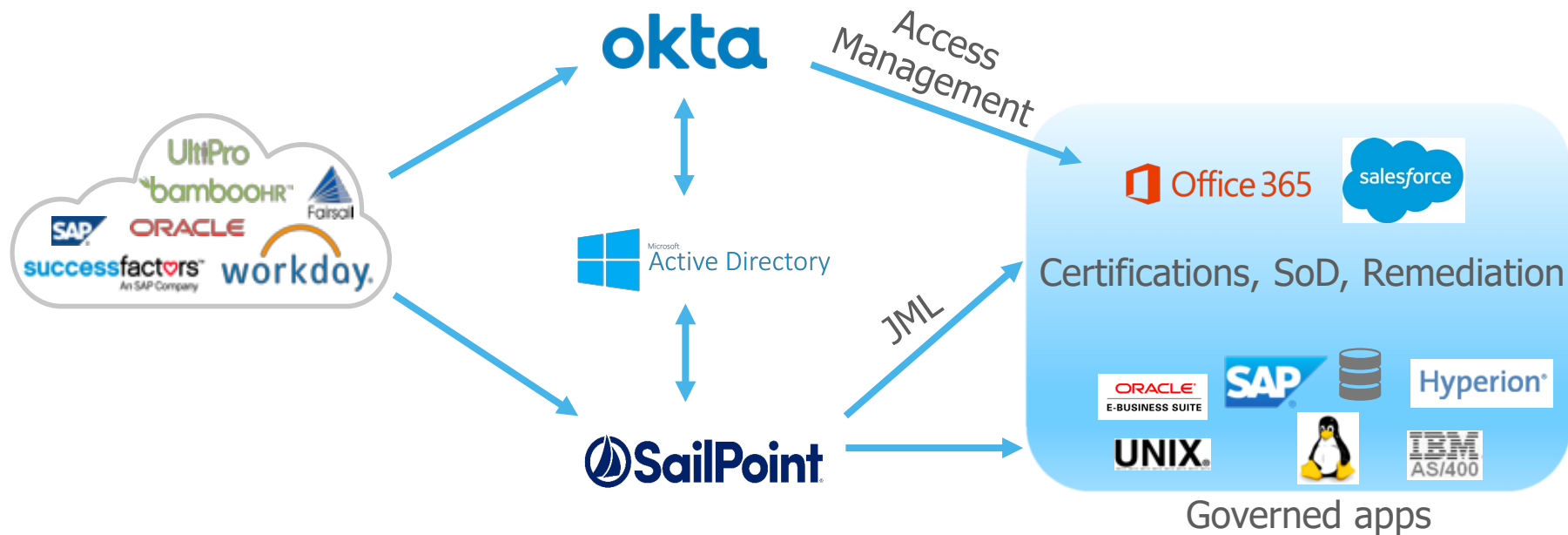
- Access Request
- Access Certifications
- Separation of Duties
- Entitlement Provisioning
- Password Management

- Access Management
- User Authentication
- Single Sign-On
- Adaptive - MFA
- Password Reset

- Okta, SailPoint connect to AD to offer complete identity management
- Okta secures identity access
- SailPoint ensures identity governance
- Okta, SailPoint integrate with app infrastructure for seamless, secure access and governance



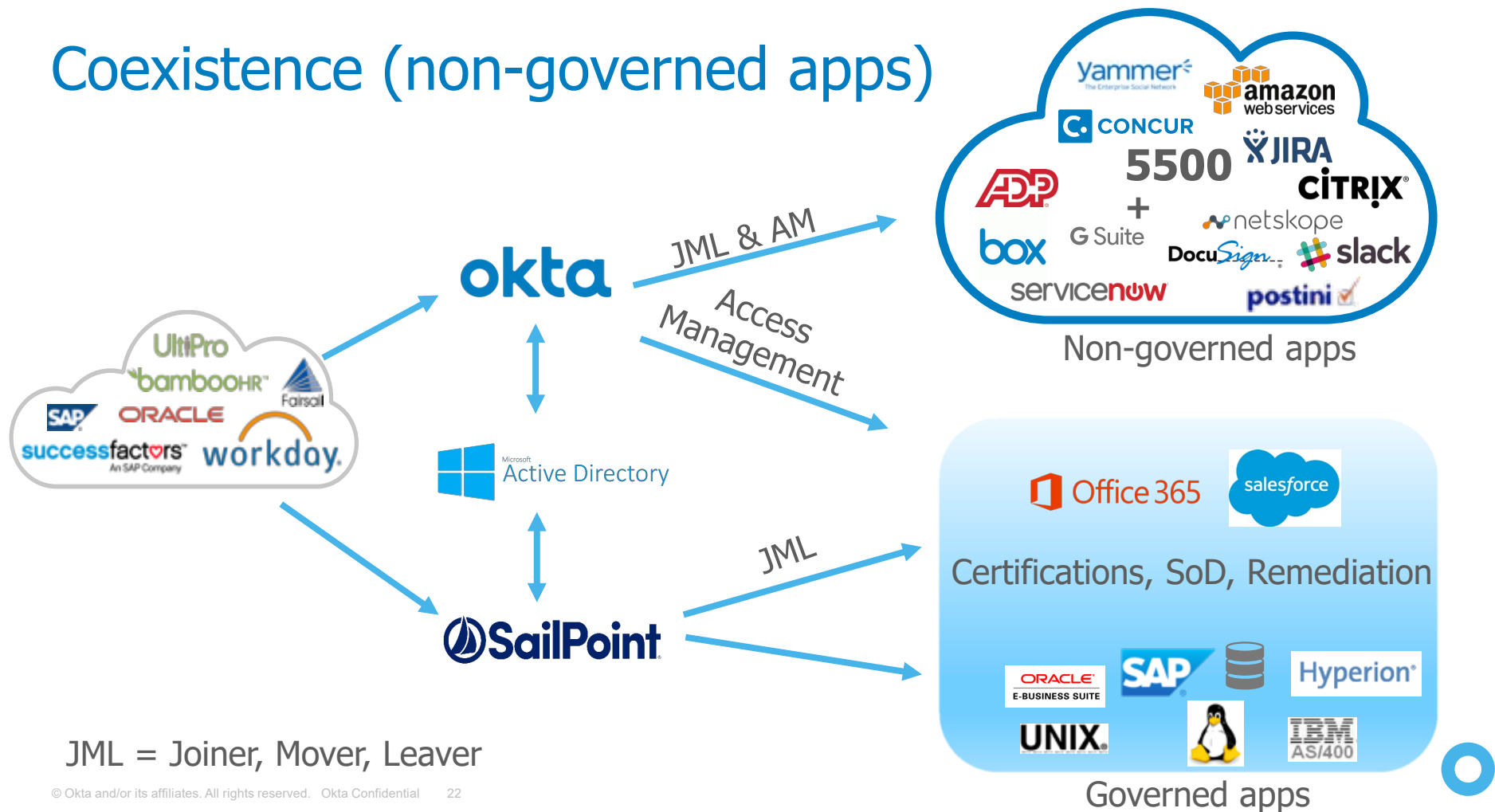
Coexistence (Governed apps)



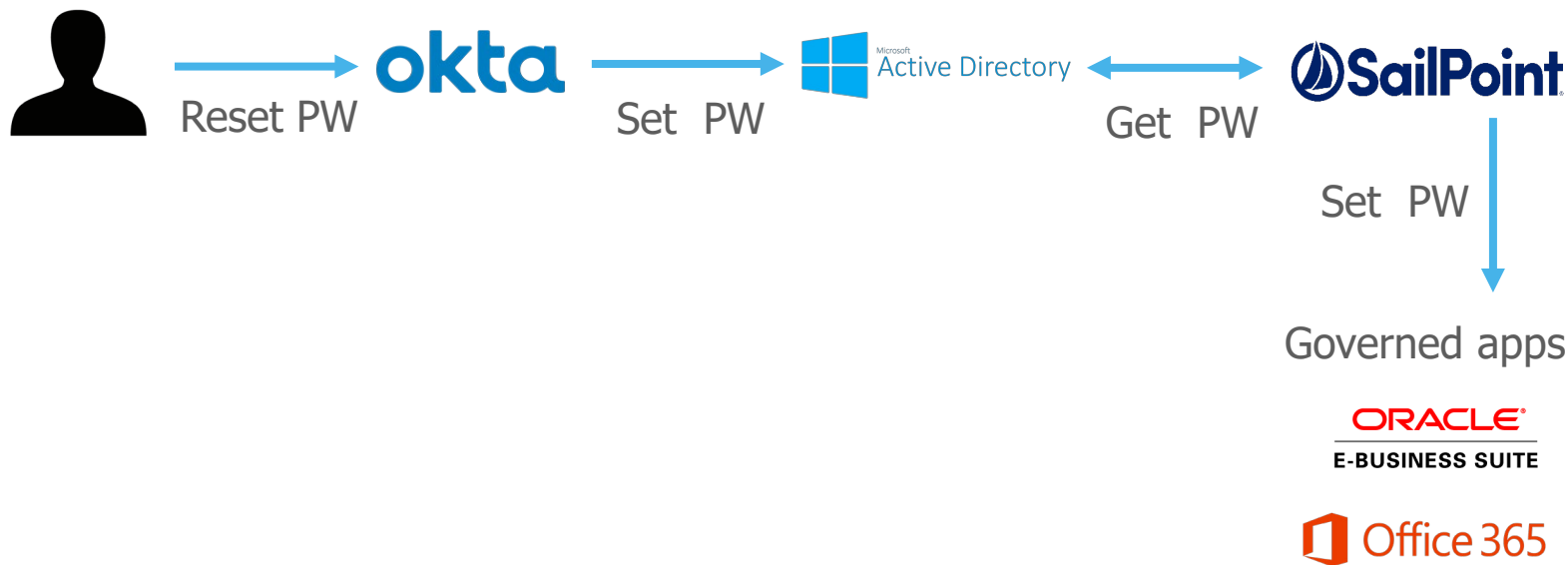
JML = Joiner, Mover, Leaver



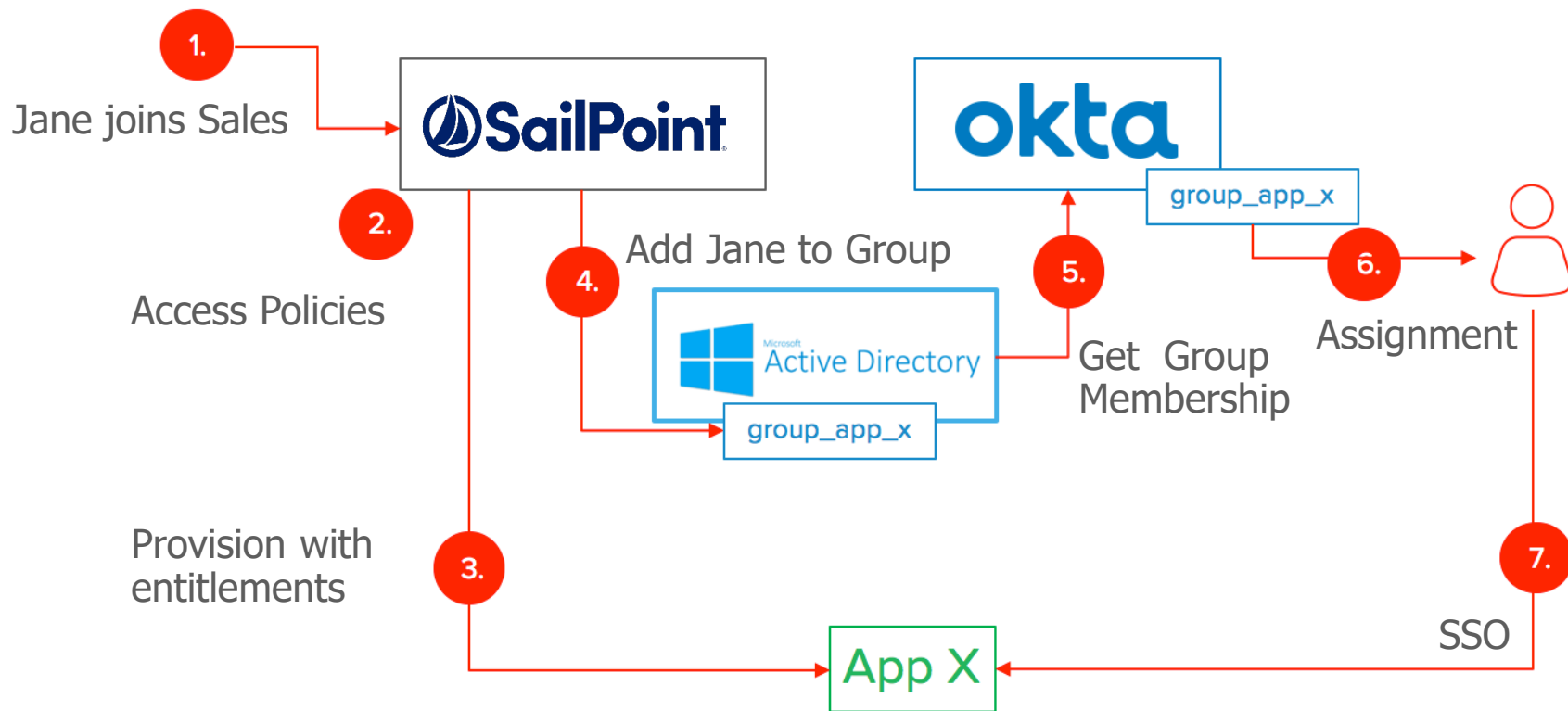
Coexistence (non-governed apps)



Use Case Example - Password Reset via AD Bridge



Use Case Example – Joiner/Mover via AD Bridge



Customer Case Study

A CASE OF



- Major US enterprise
- Regulated industry; security and compliance are board-level concerns

Challenges	Combined Solution	Business Value
Exponential problem: thousands of employees accessing hundreds of app	Streamline access request process	Automatic access request across all apps; automated provisioning to strategic apps
Legacy access management, difficult to maintain	Cloud-based access management; easy for end-users to use, and for IT to maintain	End-users have seamless, secure way to access apps; IT retired expensive on-prem IAM





THANK

YOU